CloudBees Launches Partner Ecosystem to Enable One-Click Cloud Services

Press Release

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SAN JOSE, CA--(Marketwire - Jun 21, 2011) - JAX CONFERENCE -- CloudBees, the Java PaaS innovation leader, today announced a partner ecosystem that extends its platform to seamlessly support additional high quality cloud services. Developers now have access to multiple hosted services and can manage application build, deployment, management, monitoring, and data services from a single location in the cloud. The new ecosystem launches with five initial partners -- Cloudant, JFrog, New Relic, SonarSource and Sauce Labs -- with more coming soon.

Platform-as-a-Service (PaaS) is the software infrastructure needed to run applications in the cloud. In the simplest terms, it is middleware for the cloud. In order for PaaS's to optimize their usefulness, they need to enable services of all kinds, not just a vendor's own services. The new CloudBees ecosystem is the first for-pay, generally available platform that offers easy access to multiple services to build, deploy, test, manage and monitor Java web apps in the cloud. It also allows service providers to transparently extend their services to customers on one powerful, proven platform.

Developers can browse partner services from the CloudBees platform and activate them with one click. CloudBees handles the details of setting up the account with the partner, ensuring provisioning, and handling billing, so developers enjoy a one-stop shop for their cloud development and deployment/management needs. After activating services, developers can manage and monitor them directly from within the CloudBees management console.

Partners benefit because users of the CloudBees platform are exposed to their services and can turn them on instantly from the CloudBees main management console, lowering the 'barrier to entry.' They enjoy expanded market reach, visibility with new customers, and the extended functionality of an offering that is unified with other services. CloudBees keeps things simple for partners by integrating directly with their systems, handling subscription management and billing for them, and fielding level one support issues.

Generally available since January 2011, the CloudBees platform consists of RUN@cloud and DEV@cloud. RUN@cloud has deployed thousands of applications and offers developers everything they need to easily deploy applications to the cloud -- without having to purchase, configure and maintain hardware, and without having to program applications for a specific underlying infrastructure service (IaaS). DEV@cloud features the popular open source continuous integration server, Jenkins, and is a fully integrated development infrastructure that makes it easier for developers to quickly write, build and test applications in the cloud -- and then instantly deploy them to RUN@cloud. Each service has its own set of partners, within the new ecosystem, as they solve different parts of the application development and deployment lifecycle.

Partner services that add to CloudBees' DEV@cloud service include:
* JFrog Artifactory Online -- provides a Binary Repository manager in the cloud with a tight Jenkins

integration
* SonarSource -- enables continuous inspection of source code in the cloud
* Sauce Labs -- brings both manual and Selenium-driven cross-browser testing to the cloud

Partner services that add to CloudBees' RUN@cloud service include:
* Cloudant -- offers an open-source clustered CouchDB database in the cloud
* New Relic -- provides real-time application monitoring, giving developers visibility onto user experiences and application performance

CloudBees will continue to build its partner ecosystem by bringing in additional third-party providers. Companies interested in partnering should send us an email at ecosystem@cloudbees.com. Anyone can try out the CloudBees platform -- and many of the partner services -- for free.

Sacha Labourey, CEO and founder of CloudBees: "The CloudBees Ecosystem is a big step in our overall vision of making it easy for developers to focus on what they do best -- writing code -- rather than configuring, managing, and maintaining servers. CloudBees is enabling services of all kinds, giving developers a more robust, full-featured platform on which to build and deploy Java apps in the cloud. CloudBees is the first PaaS provider to offer an environment that is GA and where users can actually pay for services. It is not merely a trial of an alpha platform -- it's the real deal."

Alan Hoffman, CEO and founder of Cloudant: "CloudBees understands the pain points of developers and is at the forefront of development for apps using Java PaaS. We're very excited to bring our hosted CouchDB Service with new federated search to the Cloudbees' platform, enabling a new generation of web applications."

Shlomi Ben-Haim, CEO at JFrog: "We're excited to be part of the CloudBees ecosystem, as it really is a leap in the right direction for making development and deployment in the cloud extremely easy. JFrog's Artifactory Online SaaS solution serves thousands of users who can benefit from an even more powerful experience, now that the entire build and the CI environment are integrated as a SaaS on the CloudBees platform."

Bill Lapcevic, Vice President of Business Development for New Relic: "Cloudbees clearly understands that to help organizations be successful in the cloud, it's just as important to provide the right platform and tools in production environments as it is in the development phase. That's why working with Cloudbees to provide 24x7 visibility into real user experiences as well as production application health and availability is a perfect fit for New Relic. More importantly, our partnership gives teams the visibility and control they need to ensure their business-critical Java apps are delivering superior online service."

Olivier Gaudin, CEO and co-founder of SonarSource: "We're so excited that Sonar is now part of the Cloudbees platform. SonarSource's integration with DEV@cloud provides developers a one-click opportunity to monitor and improve the quality of their code through static and dynamic analysis in the cloud. This is a very compelling proposition for developers, because it allows them to fully focus on what really matters -- their applications -- rather than spending time on infrastructure."

John Dunham, CEO of Sauce Labs: "We've been working with CloudBees and Kohsuke Kawaguchi on the Sauce Jenkins plugin for over a year now and are delighted to join the CloudBees ecosystem to help joint customers fully remove the infrastructure headaches for their web app projects. Combined, CloudBees and Sauce make automated conditional deployment a reality,

which will greatly accelerate the ability of developers deliver new value to their users -- all without installing a single server."

Additional Online Resources

CloudBees (http://cloudbees.com) is the only cloud company focused on servicing the complete lifecycle of cloud application development and deployment -- without any servers, any virtual machines or any IT staff. The CloudBees platform today includes DEV@cloud, a service that lets developers take their build and test environments to the cloud, and RUN@cloud, which lets teams seamlessly deploy these applications to production on the cloud.

CloudBees is also the world's premier experts on Jenkins, the most widely used continuous integration server. The company offers a Jenkins service as part of DEV@cloud, as well as an enhanced on-premise solution, Nectar, which is available as a subscription. Backed by Matrix Partners, CloudBees was founded in 2010 by former JBoss CTO Sacha Labourey and an elite technology team.